



2018 Annual Report

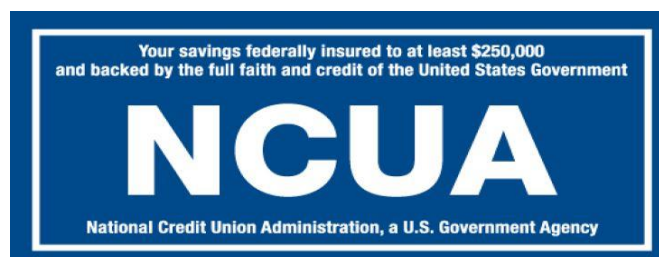
“Our Service... Your Trust”

Since 1971

Mission Statement

Dubois-Pike Federal Credit Union is your trusted institution providing solutions for your everyday financial needs.

PO Box 841
650 W. 2nd St.
Jasper, IN 47547



47th Annual Meeting Agenda

Dubois Pike Federal Credit Union
Wednesday, February 13, 2019
3:30 - 6:00 P.M. - Refreshments served
4:30 P.M. Annual Meeting
Huntingburg Event Center
Huntingburg, IN

- I. Call to order by Board President, Steve Stoffel
- II. Welcome comments by President, Steve Stoffel
- III. Approve 2018 minutes, Rick Allen
- IV. CEO comments by Rose Nealy
- V. Financial Report by CFO, Megan Bromm
- VI. Supervisory Committee Report by Mary Lou Luebbehusen
- VII. Nominating Committee (Bob Stenftenagel (Chairman) Dana Kunz, Karen Faulkner)

Board of Directors - up for re-election
 1. Steve Stoffel
 2. Rick Allen
 2. Bill Schneider
 3. Jenny Cherry
- VIII. Prizes
 1. From Dubois-Pike
 - \$100 VISA Gift Card
 - 10 - \$47 Cash Prizes
 - 2 – Dubois Pike Blankets
 - Dozen Golf balls
 2. From Vendors
- IX. Closing remarks - Steve Stoffel

Dubois-Pike Federal Credit Union
Minutes of the 46th Annual Membership Meeting
January 17, 2018

The meeting was called to order by President Steve Stoffel at the Huntingburg Event Center at 4:40 PM on the 17th day of January 2018.

The following directors were present: Steve Stoffel, Bob Stenftenagel, Rick Allen, Bill Pfister and Dana Kunz

Supervisory Committee members present were: Karen Faulkner and Brian Uebelhor

The minutes of the annual meeting held on January 18, 2017 were reviewed and approved. Nate Schnellenberger made a motion to approve, Jim Isaacs seconded the motion. Motion carried.

President's Comments: Steve Stoffel opened the 46th annual meeting reassuring members that as we continue to grow the credit union philosophy would not change. We are here to serve you. He reiterated that the board and committees are volunteer positions and they are committed to that philosophy. He encouraged everyone to go through the program handed out and thanked staff for putting it together.

Supervisory Committee: Karen Faulkner reported that the supervisory committee hired Summers, Carroll, Whisler CPAs to perform the Supervisory Audit to test the accounting and internal controls of your credit union. Only a few minor internal controls were noted and have been corrected. All accounting records were in balance. They also performed the Bank Secrecy audit which resulted in only two minor infractions that were quickly rectified. The ACH audits showed that a risk self-assessment needs performed as well as some adjustments to the processing of business transactions. The audits were performed for the 12-month period ending 9-30-2017.

In July your Supervisory Committee also conducted the bi-annual verification of accounts. No discrepancies were reported.

Treasurer's Report: Megan Bromm reported that DPFCU had an outstanding financial year. We increased assets by \$694,000 to end the year at 29.8 million. Lending was strong with 386 new loans for a total of \$6.7 million, totaling \$18.9 million in outstanding loans. Delinquency continues to remain very low. Charge offs for 2017 was only \$6,000.00. Gross income totaled \$1.14 million with \$897,000 in operating expenses. The credit union paid over \$133,000.00 in dividends to our members. We ended the year with \$127,000 net income. Membership continues to grow. We had a net increase of 92 members for 2017. We are still reaping the benefits of the new location. Membership and loan growth continues to be strong because of the wonderful members that are a part of this credit union. Megan thanked the board, committees, staff and members for making this all possible. We are looking forward to a successful 2018.

Nominations: Nominating chairperson, Rick Allen, made a motion for Robert Stenftenagel, William Pfister and Dana Kunz to be re-elected to the board of directors. Brian Uebelhor made a motion to close nominations, Elmer Brames seconded the motion. Motion carried by acclamation.

Bob Pfister with the St. Vincent DePaul society spoke, praising the staff for their kindness at Christmas time. DPFCU staff donates to a family in need rather than having a give exchange. In 2017 they provided many beautiful gifts for grandparents who are raising 5 granddaughters.

President Steve Stoffel, called the meeting to a close at 5:06 PM.

Prizes: Everyone present received attendance prizes and was put in a drawing for cash and promotional prizes. See the attached sheets for a list of prize winners.

Secretary

date

President

date

CEO Comments

2018 was a profitable year and we plan to continue to return those profits to you, our members, in the form of continued low fees, the most competitive dividend rates we can offer on deposits and new products. If there are products or services you would like to see us offer, please feel free to give us a call or email us any time. We will do our best to continue to grow to meet your needs.

I have a favor to ask each of you to help in our efforts to continue to grow. If you are a satisfied credit union member, **spread the word**. Tell your family members, neighbors and friends about us. We would love to share the benefits of credit union membership with them as well. We are excited to be in the finals to be named “The Best Bank or Credit Union for 2019 in Dubois County”. We need you to cast your vote at **[duboiscountyherald.com/best of](http://duboiscountyherald.com/best_of)** by Feb. 17th (Sunday) to help us win. There are instructions at each of your tables how to vote.

2018 was also a very **busy** year. We are striving each day to not only bring you the best service we can provide, but also to continue to improve our products to make your banking experience more convenient.

We are currently making some improvements to our website and an all new version of on-line banking that we hope to release this summer.

Our credit card program is growing nicely and now provides an easy to use website where you can manage all your credit card needs in one spot. Our rates are well below most other cards you will find. You can also cash in your reward points from this same site now.

Our **mortgage program** continues to thrive. We processed nearly \$2 million in mortgage and home equity loans in 2018. Our mortgage team refers to us as “the little credit union that could”. We are very pleased to have Karen here with us today to answer any questions you may have.

Our **Save-To-Win** account has provided an easy way to save in small increments and gives you a chance to win cash prizes. Ask any of our staff members if you’d like to know how easy it is.

I would also like to take this opportunity to say “thank you” to our staff. Our Credit Union vision is “**Our Service . . . Your Trust**”. Each of our staff members truly strive to provide the best service possible each day to earn your trust. I appreciate their efforts.

Rose Nealy, CEO

Dubois-Pike Federal Credit Union
Statement of Income & Expenses
For the Year Ended December 31, 2018

Income	2015	2018
Loans	657,737.67	898,351.19
Investments	109,421.63	149,719.21
Other	118,482.29	250,911.45
Total Income	<u>885,641.59</u>	<u>1,298,981.85</u>
 Expenses		
Salaries & Benefits	393,153.64	487,924.89
Travel & Conference	8,153.75	11,888.14
Occupancy	34,110.70	89,873.49
Office Operations	115,253.80	186,447.99
Education & Promotion	14,400.39	22,932.83
Loan Servicing	61,128.61	87,591.47
Professional & Outside Services	35,927.55	63,036.92
Provision for Loan Loss	10,000.00	52,939.42
Member Insurance	-	
Dues & Supervisory Fees	13,606.01	17,410.69
Interest on borrowed funds		366.27
Misc. Operating	3,825.50	6,862.84
Total Expenses	<u>689,559.95</u>	<u>1,027,274.95</u>
 Income after Expenses		
Non-Operating Gain/Loss		
Dividends Paid	104,391.37	149,882.45
Net Income	<u>91,690.27</u>	<u>121,824.45</u>

Dubois-Pike Federal Credit Union
Statement of Financial Condition
For the Year Ended December 31, 2018

Assets	2015	2018
Cash	1,271,878.12	1,510,637.67
Investments	8,748,484.94	6,749,063.13
Loans to Members	15,755,929.15	19,062,537.87
Allowance for Loan Losses	(42,276.03)	(53,562.73)
Furniture & Equipment	19,664.42	129,213.71
Land & Building	712,089.86	1,348,867.80
NCUSIF (Share Insurance Fund)	224,686.30	269,005.66
All other assets	99,041.24	135,517.30
Total Assets	26,789,498.00	29,151,280.41
Liability & Equity		
Accounts Payable & Other Liab.	38,950.73	59,600.84
Dividend & Interest Payable	1,637.37	2,664.29
Members' Share Accounts	24,521,123.68	26,330,149.26
Regular Reserve	253,502.25	253,502.25
Undivided Earnings	1,974,283.97	2,505,363.77
Total Liabilities & Equity	26,789,498.00	29,151,280.41

Supervisory Committee Report For Audit Period Ending 9/30/2018

The Cardinal CPA group performed an overview of selected Credit Union accounting records and transactions to see if DPFCU was in accordance with the National Credit Union Administration's guide for Federal Credit Unions. The group did an overview of internal controls, bank reconciliations, teller summary sheets, loans, allowance for loan losses, regular reserves, undivided earnings, investments, share accounts, other assets and liabilities, as well as a review of policies and board minutes.

In all the areas investigated, there were 3 minor discrepancies in the areas of internal control, loans and board minutes. These will be discussed by the supervisory committee and needed changes will be made.

The Cardinal CPA group also reported on whether DPFCU has been correctly applying ACH procedures in compliance with NACHA operating rules and guidelines. Even though there were two minor discrepancies in this report, the DPFCU is in compliance with the NACHA operating rules and guidelines. These minor discrepancies are being corrected.

In the BSA audit, there were three findings. Again, these were minor items. For example, one report needs reviewing weekly as well as monthly for closer monitoring. The BSA policy was current and staff trainings are being conducted as required.

Mary Lou Luebbehusen, chairperson
Karen Faulkner, committee member
Brian Uebelhor, committee member



Staff Members

Rose Nealy – Chief Executive Officer

Megan Bromm– Chief Financial Officer

Duane Rasche – Lending Manager

Jordan Ferguson– Loan Officer, Mortgage Processor, VISA Coordinator

Mike Betz– Item Processor, Compliance Officer

Lisa Meyer– ATM/Debit Coordinator, IRA’s Specialist, Lending Clerk, Marketing Coordinator

Michala Flamion –Member Service Representative, Loan Processor

Annette Murry – Member Service Supervisor

Deb Wineinger– Member Service Supervisor

Donna Borden – Member Service Representative

Olivia Mundy– Member Service Representative

Meredith Heim – Member Service Representative

Board of Directors

Steve Stoffel – President

Robert Stenftenagel – Vice President

Richard Allen – Secretary

Dana Kunz – Treasurer

Virginia Cherry - Member

William Schneider - Member

Karen Faulkner - Member

Supervisory Committee

Mary Lou Luebbehusen

Karen Faulkner

Brian Uebelhor



Regular Hours of Operation

Lobby & Drive-Thru Hours

Monday - Friday: 9:00AM – 5:30PM

Saturday: 9:00AM – 12:00PM

2019 Holiday Hours

New Year's Day	Tuesday	01-01-2019	Closed
Martin Luther King Day	Monday	01-21-2019	Closed
President's Day	Monday	02-18-2019	Closed
Good Friday	Friday	04-19-2019	Open: 9am – 1pm
Memorial Day	Monday	05-27-2019	Closed
Independence Day	Thursday	07-04-2019	Closed
Labor Day	Monday	09-02-2019	Closed
Columbus Day	Monday	10-14-2019	Closed
Veteran's Day	Monday	11-11-2019	Closed
Thanksgiving	Thursday	11-28-2019	Closed
Christmas Eve	Tuesday	12-24-2019	Open: 9am – 1pm
Christmas Day	Wednesday	12-25-2019	Closed
New Year's Eve	Tuesday	12-31-2019	Open: 9am – 1pm
New Year's Day	Wednesday	01-01-2020	Closed

Our Services

Savings Account Options

Regular Share Savings Account
Money Market Account
Special Savings Account
Vacation Club Accounts
Kids Club Accounts
Christmas Club Accounts
Save to Win Account

Checking Account Options

Share Draft Accounts
Courtesy Pay Overdraft Service

Investment Services

Term Share Accounts (Share Certificates)
Individual Retirement Accounts – Traditional, Roth, Coverdell (Educational)

Lending Services

New and Used Auto Loans
Motorcycle, RV, Boat Loans
Mortgage and Home Equity Loans
Gold and Platinum VISA™ Credit Cards with Rewards
Guaranteed Asset Protection (GAP)
Credit Life and Disability Protection

Electronic Services

Direct Deposit / Payroll Deduction
VISA™ Debit Cards
ATM Cards - 1000's of Fee Free ATM's Nationwide
Online Banking – 24 Hour Access and E-Statements
Mobile Apps for Online Banking Access
FREE Bill Pay
VISA™ Travel and Gift Cards
Wire Transfers

Other Services – FREE Notary Services for our members!
TruStage Insurance – Auto, Home, Life, and AD&D for Credit Union members

Thank you for your continued business
and supporting your credit union!



47 Years of Service
1971-2018

“Our Service . . . Your Trust”